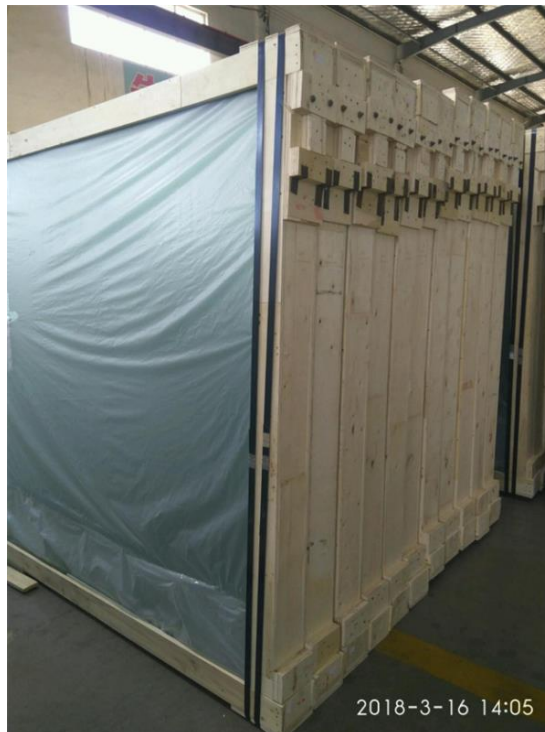


Be careful of the low price suppliers

Profit Maximization is the core of business. Most clients can't resist the temptation of 10% lower price, it means possibility of winning bigger market share and get more profits.

Glass is low profit products, once you got a chance to purchase from a new supplier to save at least 10% budget, be care! It cannot bring more profit but endless losses, money, reputation, business etc.

Let's take 6.38mm clear **laminated glass** as example. The component is 2 piece 3mm clear and 0.38mm PVB film, but if you think it simple, you're wrong.



Laminated glass

Please see below compare based on China market materials

1. Float Glass: Price difference can be USD0.7/SQM.

	Top Brand	Bad Quality One
3mm clear float	USD2	USD1.65
3mm clear float	USD2	USD1.65
TOTAL	USD4	USD3.3

1. PVB: To save costs, some fabricators use 0.3mm or even 0.25mm PVB for laminating, which can also save USD0.7/SQM.

Thickness	Unit price
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Your turnkey China tempered glass/laminated glass/insulated glass supplier

0.38mm Decent	USD1.6
0.38mm Bad Quality	USD1.38
0.3mm Bad Quality	USD1.09
0.25mm Bad Quality	USD0.91

So we can see price difference is $\text{USD}0.7+0.7=\text{USD}1.4/\text{SQM}$, while good quality 6.38mm lami is only $\text{USD}6.6/\text{SQM}$, that's 27% difference.



Laminated glass in production

Sometimes when you buy from the cheaper one but with bad quality, the supplier can get even more profits than the ones who offer quality products.

Keep away from the cheaper ones, that's the main reason of bad reputation of "MADE IN CHINA".

Morn will inspect the raw materials to ensure that you receive the right products with right materials.

China Morn Building Materials-Your Turnkey laminated Glass Partner

Tags: **6.38 LAMINATED GLASS, China, China Laminated Glass, laminated glass, LAMINATED SHEETS, low price architectural glass, LOW PRICE LAMINATED GLASS, Manufacturer**



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About Morn Building Materials:

Morn Building Materials Co.,Ltd is trading company offering the right facade materials for a wide range of applications for architectural,design and system requirements.Cooperating with China premium glass fabricators,Morn is able to supply whatever glass products applied in facade,Spandrel ,roof ,handrail,partition,balustrade,canopy,greenhouse,sun room ,interior exterior application.

Other facade materials:Aluminium alloy profiles,aluminium plates,aluminium windows&doors,Assa Abloy hardware,spider fitting,railing systems,shower rooms,polyurethane panels,machines&tools,steel structure, are also available since 2019.

From aesthetics, to strict environmental and energy specifications, to critical budget and delivery requirements, our input can make a difference.

Contact us:

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