



Trading companies in Qingdao

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Anyone in the glass industry is very familiar with Qingdao as you'll always receive emails from trading companies everyday.

At least 200 glass trading companies are located in Qingdao, export over 50% of China glass, their business are comprehensive with incredible low price.

But, most of their business is simple clear, laminated sheets and tempered glass which account over 80% of total sales. Why?

1. Lack of experience & knowledge about processed glass.

Most of them just compete price on simple products for years, the profit can be only 1-3%. as a result, staff retention ratio is high because of low profit and intensive competition.

New staffs are usually new graduated students, lack of experience.

1. Lack of factories' support.

For over 10 years, most Shandong glass fabricators rely on trading companies to grow up, processing simple tempered and laminated sheets day after day.

There's no fabricators who is specializing in high end facade glass in Shandong.

1. Southern China fabricators has account over 80% of high end glass export. With the quick development of Hongkong, Southeast Asian countries, South China ones developed very quick with high end facade orders from there.

But there's sign that Qingdao trading companies are involved in more and more oversea projects, but it takes time for them to learn related knowledge, develop new fabricators, and get rid of low profit business.

Morn is also located in Qingdao, main products is facade glass, different from normal trading company, we offer comprehensive glass for facade projects.

China Morn Building Materials-Your Turnkey Architectural Glass Partner

Tags: **6.38 CLEAR LAMINATED**, **architectural glass exporter**, **China float glass trading**, **float glass export**, **glass co ltd**, **glass trading**, **Qingdao glass**, **Qingdao glass trading**



QINGDAO MORN BUILDING MATERIALS CO.,LTD

Your turnkey China tempered glass/laminated glass/insulated glass supplier

About Morn Building Materials:

Morn Building Materials Co.,Ltd is trading company offering the right facade materials for a wide range of applications for architectural,design and system requirements.Cooperating with China premium glass fabricators,Morn is able to supply whatever glass products applied in facade,Spandrel ,roof ,handrail,partition,balustrade,canopy,greenhouse,sun room ,interior exterior application.

Other facade materials:Aluminium alloy profiles,aluminium plates,aluminium windows&doors,Assa Abloy hardware,spider fitting,railing systems,shower rooms,polyurethane panels,machines&tools,steel structure, are also available since 2019.

From aesthetics, to strict environmental and energy specifications, to critical budget and delivery requirements, our input can make a difference.

Contact us:

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